



JOBE 

Gets you on the water !

JOBE

Presentation

- ★ Dutch company
- ★ Heerewaarden : the Netherlands
- ★ Design and manufacture of water sports equipment
- ★ Wakeboards, water skis, stand-up paddleboards, towable tubes, life jackets, and complementary equipment.
- ★ 1974 : skier Jeff Jobe's passion for board sports : plastic waterskis
- ★ 1988 : Dutch couple : importing waterskis
- ★ 2008 : high demand : Sport en Recreatie Den Bol > Jobe
- ★ One of the world leaders in its field.
- ★ Jobe code : fun, accessible, international , innovative, enthusiastic, young



AERO LINA SUP BOARD 10.0 PACKAGE



Characteristics

- ★ Inflatable stand-up board, Lightweight, stable
- ★ Beginners
- ★ complete package : fiberglass paddle, nylon carry bag, single-action pump, 3 meters leash)
- ★ 3mm non-slip EVA foam mat : confort and secure
- ★ Drop-stitch construction : rigidity
- ★ Halkey Roberts valve : easy to inflate
- ★ 5 year warranty : costs €329,99

TURKEY



ECONOMICAL SITUATION



- Located between Europe and Asia : cultural crossroads
- Strong ethnic and linguistic diversity : turcs, Kurds
- Society divided between modernity and tradition
- Regulatory : strict laws on press, internet and NGOs
- Limited independence of judiciary, media, and economic regulators

POLITICAL SITUATION



- Political, financial, economic risks : moderate
- Business climate generally favorable but legal system complex
- Political : presidential republic
- President : Recep Tayyip Erdogan
- Political tensions : elections
- Accusation of repression/ erosion of rule of law
- Active foreign policy : closer ties with Russia and tensions with EU and US

CULTURAL FACTS



- Respect and hospitality: valued
- Warm contact : handshake
- Greetings : informal (Merhaba) / formal (Hos geldiniz)
- Addressing people : first name + abi (brother)/abla (sister)
- Personal space : respected
- Respect : elders
- Punctuality : flexible
- Visiting someone : small gift

SELIMIYE

INFORMATIONS



- Selimiye : Bozburun Peninsula, near the Aegean Sea
- Protected bay : natural, appreciated harbor
- Quiet village : no mass tourism, peace environment
- Ideal setting : Jobe and local business SUP Selimiye well know spot



ENGLISH LEVEL



- EF EPI score : 497 (moderate)
- Rank : 65th/116

SONCAGE

S

Security

- 2-year warranty on all products,
- 3-year warranty on towable tubes
- 5-year warranty on inflatable SUP boards.
- repair kit in case of damage and assistance for vulvar matches.



O

Pride

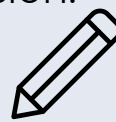
- Stands out : inflation pressure of 14-20 PSI (rigidity and maximizes performance)
- The rider can support up to 90 kg or 200 lbs.



N

Novelty

- Feature : non-slip EVA foam pattern
- mobility and flexible regardless of the length of the excursion.



C

Comfort

- Easy to transport as it is : neoprene handle and a paddle holder.
- The pack : a paddle, an inflation pump, and the paddleboard.



A

Money

- Good Value for money
- All-in-one package
- No extra costs
- Long-term investment
- Durable



S

Sympathy

- Trusted company
- Water sport specialist
- Customer-oriented
- Responsible values



E

Environmental

- Eco-friendly production
- Nature engagement messaging
- Sustainable product design





JOBE 

Invoice / Quote



Heerewaardensestraat, 30,
Heerewaarden, Netherlands
+31 487 57 30 90
info@watersportsoutlet.com

INVOICE



S.U.P Selimiye
Selimiye mah. Hanımpınarı sok
no:3/Marmaris, Selimiye, Muğla, Turkey

Invoice date :
Delivery date :
Payment due date:

Quantity	Designation	Unit price EXCL. VAT
10	Aero Lina SUP Board 10.0 Package	€3299,9

Total EXCL.VAT **€3299,9**

Complementary information (IBAN)

In the event of delay, a penalty of 5% will be applicable, to which a fixed compensation will be added



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QUOTE



S.U.P Selimiye
Selimiye mah. Hanımpınarı sok
no:3/Marmaris, Selimiye, Muğla, Turkey

Reference :
Date :
Client number :

Stand up Paddle , Aero Lina SUP Board 10.0 Package

Quantity	Designation	Unit price EXCL. VAT
10	Aero Lina SUP Board 10.0 Package	€3299,9

Total EXCL.VAT **€3299,9**

We remain at your disposal for any further information,
Sincerely,

If this quote is acceptable to you, please return it signed, preceded by the words "approved for acceptance and execution of the quote".

Date

Signature

Quote validity : 3 months

Payment terms : 40 % upon order, the balance upon delivery

THANK YOU
JOBE! 